

## ABOUT EXCELPPOINT TECHNOLOGY LTD

Excelpoint Technology Ltd ("Excelpoint") is a leading regional electronic components distributor offering quality components and best-in-class engineering design services to original equipment manufactures ("OEM"), original design manufactures ("ODM"), and electronics manufacturing services ("EMS") in the Asia Pacific region. Headquartered in Singapore, Excelpoint's presence spans across 40 cities in the Asia Pacific and ranks among the Top 25 Global Franchised Distributors\*.

\* From US online magazine EBN, 2016.



### EXCELPPOINT AT A GLANCE

- Established in 1987
- Listed on the Singapore Exchange in 2004
- Total Employees: 600 +
- Engineers: 150 +
- Product Lines: 60 +
- Customers: 1600 +

### OUR COMPETITIVE STRENGTHS

- Value adding through strong and dedicated in-house design capabilities to create customized, innovative and cost-effective solutions
- Extensive distribution network in Asia Pacific region
- R&D Centers in Singapore and PRC
- Diverse portfolio of products
- Providing integrated services
- Highly committed and experienced management team

### BOARD OF DIRECTORS

**Founder, Chairman, Group CEO, Executive Director**  
Albert Phuai Yong Hen

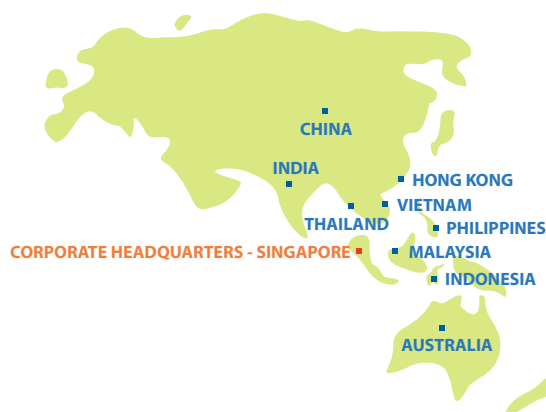
**Executive Director**  
Alan Kwan Wai Loen  
Herbert Kwok  
Tonny Phuai

**Independent Directors**  
Kwah Thiam Hock  
Sunny Wong Fook Choy  
Professor Low Teck Seng  
Joanne Khoo Su Nee

### KEY BUSINESS MANAGEMENT

Tonny Phuai – *Managing Director (ASEAN, India, ANZ)*  
Herbert Kwok – *Managing Director (PRC, including Hong Kong)*

### OUR MARKET PRESENCE

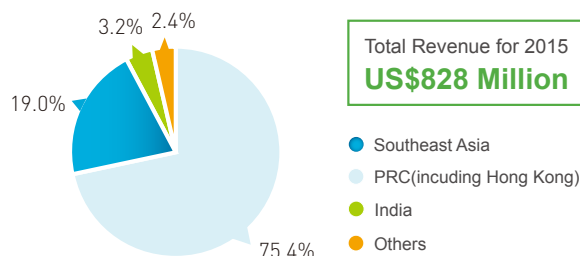


### KEY SEGMENTS SERVED

- Internet of Things ("IoT")
- Consumer
- Industrial
- Energy
- Lighting
- Identification
- Communications
- Medical & Healthcare
- Automotive

### OUR FINANCIAL HIGHLIGHTS

Revenue By **Geographical Locations**



### Excelpoint Technology Ltd

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#### Investor Relations Contact

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### Excelpoint Stock Information (As At November 2016):

Historical EPS (\$): 0.05227	NAV (\$): 0.7605
Historical PE: 8.035	Price / NAV: 0.552
Dividend (\$): 0.021735	52 Weeks High: 0.420
Dividend Yield (%): 5.175	52 Weeks Low: 0.230
Par Value (\$): n.a.	Market Cap (M): 49.481
Issued & Paid-up Shares: 117,811,000	